



Memorandum

DATE: January 5, 2011

TO: Steve Niewulis

FROM: John Henry, Logistics Officer

RE: Odyssey Batteries

To Whom It May Concern:

I was approached by Steve Niewulis with Carolina Energy about six months ago. He was selling a battery that he claimed was above and beyond other batteries on the market. Having a background in electrical and electronics, I was very skeptical about the claims that Steve was making. Steve and I sat down and he presented all the information about the battery and other customer testimonials, which peaked my interest but did not curve my skepticism.

After several very technical questions, which Steve was able to answer, we decided to get one battery for our Ram 1500 and two batteries for an ambulance for a load test. The test was conducted for 30 minutes with all electrical equipment powered by only the Odyssey Battery.

1. During the test on the Ram 1500 we also operated the winch several times under load. I was certain this would drain the battery enough that the vehicle would not start at the end of the test. I was very wrong. At the end of this test, the vehicle started without hesitation or starter drag.
2. During the test on the ambulance, we also operated two compressors and a suction pump running. At the end of this test, the vehicle started without hesitation or starter drag.

After the test, I was very impressed how the batteries performed. I felt very confident that the batteries would eliminate a lot of starting issues.

We have since started replacing our OEM batteries with the Odyssey Battery. In the units that have the Odyssey Battery, starting issues have been eliminated. We even had a crew that forgot to turn off the battery switch that powers the patient compartment at the end of their shift. The truck sat for 12 hours, not plugged into a shoreline, with the equipment running. It started right up the next morning.

If anyone would like to contact me regarding the Odyssey Batteries and the test we conducted, I can be reached at 980-429-6102 or email jhenry@lincolncounty.org.

John Henry
Logistics Officer
Lincoln County EMS